



### FY2022 NOFO Score Card

This project scorecard will be completed for each project applying for funding through HUD's CoC Program Competition. The scoring criteria are directly related to HUD's CoC System Performance Measurements (which are based on data entered into the CoC's HMIS) and the CoC's specific needs and vulnerabilities. The overall score of the CoC Applicant directly relates to how much funding HUD awards to a CoC, including funding for Tier 2 and new projects.

Project Name: \_\_\_\_\_

Organization Name: \_\_\_\_\_

**Program Type:**

- Rapid Re-Housing  Supportive Services Only  Permanent Supportive Housing
- HMIS  DV: Supportive Services Only  DV: Rapid Re-Housing
- Joint Transitional Housing (TH) and Rapid Re-Housing (RRH)
- TH: Transitional Housing

**Project Type:**

- New  Renewal  Expansion

### CoC Threshold Requirements

Please check "Yes," "No," or "N/A" for each question to determine if the project application meets the threshold requirements. All threshold requirements must be answered in order to move forward through the competition. Yes = 15 pts.; No = 0 pts.; N/A = 0 points available.

Threshold Requirements	Yes	No	N/A
<b>Eligible Project Type:</b> The applicant must qualify as an eligible project. Eligible project types include: PSH, RRH, DV-RRH, TH, Joint TH-RRH, HMIS (for HMIS Lead only).			
<b>Coordinated Entry Participation:</b> The project participates, or intends to, in the coordinated entry in compliance with HUD's and the CoC's Coordinated Entry Policies (excludes HMIS).			
<b>Geographic Coverage:</b> The applicant operates in the CoC's covered geography. This includes: Clarke, Frederick, Page, Rockingham, Shenandoah, and Warren counties, as well as the cities of Harrisonburg and Winchester.			

Threshold Requirements (cont'd)	Yes	No	N/A
<b>Low Barrier:</b> The project is designed and implemented using Low Barrier principles, including no preconditions to entry except as required by funding sources and provision of necessary supports to maintain housing and prevent a return to homelessness (excludes HMIS).			
<b>Housing First:</b> The project is designed and implemented to prioritize rapid placement and stabilization in permanent housing and ensures program participants experience low barriers to entry without preconditions and regardless of: (a) little or too little income; (b) active or history of substance abuse; (c) having a criminal record with exceptions for restrictions imposed by federal, state, or local law or ordinance (e.g., restrictions on serving people who are listed on sex offender registries); or (d) history of victimization (e.g., domestic violence, sexual assault, childhood abuse).			
<b>Healthcare Enrollment Effective Utilization:</b> The project assists persons experiencing homelessness with enrolling in public health care benefits (State or Federal benefits, Medicaid, Indian Health Services), Private Insurers, Nonprofit, Philanthropic, and others. If yes, please indicate which services apply.			
<b>Documented, secured minimum match:</b> Applicant has 25% match commitments that satisfy CoC Program Rule requirements for source and amount.			
<b>Project is financially feasible:</b> Project has funding commitments equal to or exceeding the project budget.			
<b>Active CoC participant and in conformance with CoC standards:</b> Applicant meets CoC engagement requirements by participating in meetings, on committees, in coordinated entry and HMIS, voting, and adopting best practices, as well as conforming to CoC standards for performance.			
<b>Application is complete, and data are consistent:</b> All required information is completed, and all required attachments are provided. Data provided in response to different questions match.			



Threshold Requirements (cont'd)	Yes	No	N/A
<b>Meet reporting deadlines:</b> Applicant meets deadlines for submitting HUD- and CoC-required reports such as the Annual Performance Report (APR) and Annual Review (PSH only).			
<b>Data quality at or above 90%:</b> Data elements required by HUD and the CoC have a 90% or higher completion rate.			
<b>Bed/unit utilization rate at or above 90%:</b> Beds or units in the project are occupied 90% or more of the operating year. For family shelters, this will be by unit (excludes HMIS).			
<b>Acceptable organizational audit/financial review:</b> Applicant's HUD audit or financial review does not contain findings or other indications of financial or accounting problems.			
<b>Documented organizational financial stability:</b> Applicant's financial statements for the previous fiscal year demonstrates financial stability to support the operation of the project during the next operating year.			
<b>Safety measures implemented (DV only):</b> Applicant ensures clients' safety (e.g., alarm system, security cameras, protecting client data in a comparable database, transfer plan).			
<b>Serve vulnerable populations and fills housing needs:</b> Applicant serves the CoC's vulnerable subpopulations, which have been identified as chronic, veteran, DV victims, HIV/AIDS homeless, and families with children. Additionally, the applicant fills a housing need gap within the CoC's covered geography.			

**Subtotal: \_\_\_\_\_ out of 255 pts (DV Projects)**  
**\_\_\_\_\_ out of 240 pts (non-DV Projects)**

Additional comments:

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## Western Virginia Continuum of Care 2022 NOFO Score Card

### Project Effectiveness

Project Type	Rating Factor	Data Source	Performance Point Scale	Score
RRH, PSH, TH	The project has reasonable costs per permanent housing exit (if renewal project, assess current spend-down rate).	Divide total project costs (collected from each project using a standardized tool that accounts for housing, services, and administrative costs) by the number of permanent housing exits (APR Q 23c)	Fully met = 10 Partially met = 5 Not met = 0	
RRH, PSH, TH,	Coordinated Entry Participation – 95% of entries to project from CE referral (or an alternative system for DV projects)	Local data if available (Note: this measure will be fully implemented in FY 2020).	95% + = 10 pts 90%-94% = 8 pts 80% -89% = 6 pts 70%-79% = 4 pts 60%-69% = 2 pts 50%-59% = 1 pt < 50% = 0 pts	
RRH, PSH, TH	Housing First and/or Low Barrier	CoC assessment of fidelity to Housing First from CoC monitoring or review of project policies and procedures	Yes = 10 pts No = 0 pts N/A = no points available	

**Subtotal: \_\_\_\_\_ out of 30 pts**

Additional comments:

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## Western Virginia Continuum of Care 2022 NOFO Score Card

### Project Performance

The HMIS Lead Agency will provide data based on APR provided by the agency. DVs will provide alternative system-created reports.

Project Type	Rating Factor	Data Source	Performance Point Scale	Score
<b><i>Length of Stay</i></b>				
RRH, TH	On average, participants spend 14 days or less from project entry to housing move-in	APR Q22c	100% = 20 pts 99%-80% = 15 pts 79% or less = 0 pts N/A = no points available.	
<b><i>Exit to Permanent Housing</i></b>				
RRH, TH	90% of leavers move to permanent housing	APR Q23c	100%-90% = 25 pts 89%-80% = 15 pts 79% or less = 0 pts N/A = no points available.	
PSH, TH	90% of leavers remain in or move to permanent housing	Calculation: 1) Subtract leavers to all destinations (APR Q23c) from the number of participants (APR Q7a) to determine the number of stayers; 2) Add leavers to permanent housing destinations (APR Q23c); 3) Add stayers (Step 1) and leavers to permanent housing destinations (Step 2) and divide by the number of participants (APR Q7a)	100%-90% = 25 pts 89%-80% = 15 pts 79% or less = 0 pts N/A = no points available.	
<b><i>Returns to Homelessness</i></b>				
RRH, PSH, TH	8% or less of participants return to homelessness within 12 months of exit to permanent housing	CoC System Performance Measure Report for last year, returns this year	8% or less = 5 pts 9% - 12% = 3 pts 13% - 24% = 2 pts > 25% = 0 pts	

## Western Virginia Continuum of Care 2022 NOFO Score Card

<i>New or Increased Income or Earned Income</i>				
PSH, TH	Percent of participants with increased total income for project stayers	APR Q19a1 (This question only collects information for participants who have been in the project for 365+ days. A local report with more complete data can be substituted.)	70% + = 7 pts 60% - 69% = 6 pts 50% - 59% = 5 pts 40% - 49% = 4 pts 30% - 39% = 3 pts 20% - 29% = 2 pts 10% - 19% = 1 pt < 9% = 0 pts	
PSH, TH	Percent of participants with increased earned income for project stayers	APR Q19a1 (This question only collects information for participants who have been in the project for 365+ days. A local report with more complete data can be substituted.)	50% + = 5 pts 36% - 49% = 4 pts 24% - 35% = 3 pts 16% - 23% = 2 pts 8% - 15% = 1 pt < 7% = 0 points	

**Subtotal: \_\_\_\_\_ out of 87 pts**

Additional comments:

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**Total score out of 357 pts (372 total pts for DV):**

Name of Reviewer: \_\_\_\_\_

Title, Organization: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_